



June 28-30, 2011 Washington, DC

Tuesday, June 28	LOCAL ROYALTY MANAGEMENT TO BENEFIT COMMUNITIES Venue: IMF HQ2 Building
8:00 AM	REGISTRATION AND BREAKFAST (IMF HQ2 – HALL 1)
9:00 AM	Welcome <i>Monika Weber-Fahr, IFC</i> <i>Steve Rochlin, AccountAbility</i>
9:15 AM	What is Royalty Management? <i>How the Extractive Industry can partner with local stakeholders to maximize development impact from government revenues generated; IFC's role and support with a pull/push approach for improved and transparent governance.</i> <i>Fernando Ruiz-Mier, IFC</i>
9:45 AM	Municipal Perspective <i>Experience with IFC's support programs on Royalty Management, highlighting context, key results and as well as challenge; what would be done differently?</i> <i>Brief introductory presentation by the Mayor followed by talk show style discussion with Q&A.</i> <i>Julio Davila, Former Mayor of Los Baños del Inca District and current Reagent of Provincial Municipality of Cajamarca, Peru</i> <i>Juan Gonzalo Flores, IFC</i>
10:30 AM	BREAK
11:00 AM	Company Perspectives - <i>Peru LNG: Creating partnerships to enhance local development</i> - <i>Ecopetrol: Incorporating royalty management into a company's CSR</i> - <i>Rio Tinto: Never Too Early to Start</i> <i>Company presentations complemented by IFC team followed by Q&A.</i> <i>Julio Rojas, Peru LNG</i> <i>Doris Camargo, Ecopetrol</i> <i>Ricardo Labo, Rio Tinto</i>
12:15 PM	Brief on Breakout Sessions <i>Presentation of how the afternoon demonstration of selected IFC's Royalty Management tools will be carried out</i>
12:30 PM	LUNCH (IMF HQ2 – Hall 2)

1:30 PM	<p>Parallel Breakout Sessions – Royalty Management Tools and Methodologies for Practitioners</p> <ol style="list-style-type: none"> 1. Managing Funds for Local Development - Diagnostic Tool and Municipio al Dia: <i>Detailed demo on the tools to assess investment capacity and to incorporate good practices to improve funds management.</i> 2. Promoting Social Accountability: <i>Presentation of strategies, methodologies and tools used with the population to promote accountability on the management of funds.</i> <p>1. Carla Toledo, IFC and Duval Zambrano, IFC 2. Fernando Ruiz-Mier, IFC and Karla Diaz, IFC</p>
2:45PM	BREAK
3:15 PM	<p>Local Royalty Management: Jeopardy Session <i>Discussion on key challenges, results, lessons learned, results and sustainability</i></p> <p>Interaction with Company Representatives</p>
4:00 PM	<p>Way Forward and Future Applications <i>Closing Remarks</i></p> <p>Dafna Tapiero, IFC</p>
4:30 PM	WELCOME RECEPTION (IMF HQ2 12TH FLOOR – CITY VIEW LOUNGE)

Wednesday, June 29	LOCAL PROCUREMENT POLICY: PUBLIC RELATIONS OR PRACTICE? Venue: IMF 2 Building
8:00 AM	REGISTRATION AND BREAKFAST
9:00 AM	Welcome <i>Dafna Tapiero, IFC</i> <i>Steve Rochlin, AccountAbility</i>
9:15 AM	Business Drivers - taking the pulse <i>Regulation? Cost savings? Social license</i> Moderator: Monika Weber-Fahr, IFC KC Stewart, Chevron Patrick Grover, Alcoa Morten Larsen, World Bank
10:00 AM	Introduction to the Local Procurement Toolkit: <i>A Guide to Getting Started Quick overview of elements of Toolkit</i> Robin Weisman, IFC
10:15 AM	How Prepared is your company to optimize local procurement? Audience Poll and Discussion: <i>Self-assessment to evaluate a company's existing structures and processes to support local procurement</i> Gosia Nowakowska-Miller, IFC
10:45 AM	BREAK
11:15 AM	Developing a Local Procurement Policy <i>The corporate and site perspectives</i> Moderator: Steve Rochlin, AccountAbility George Brakoh, Newmont Ghana Linda Wedderburn, Anglo American
12:00 PM	The Importance of Aligning with your Main Contractor (when and how): - <i>Guinea Alumina Corporation: Establishing a framework in a conflict affected country</i> - <i>Bechtel: A contractor's perspective</i> Moderator: Petter Matthews, Engineers Against Poverty Bruce Rasmussen, Guinea Alumina Corporation Harry Pastuszek, Bechtel
12:45 PM	LUNCH

2:00 PM	Innovation with local suppliers
	<i>Moderator: Steve Rochlin, AccountAbility Oswaldo Urzua, Escondida</i>
3:00PM	BREAK
3:30 PM	<p>Roundtables with Practitioners – Breakout Session (select one):</p> <p><i>Responding to government local content demands (IMF HQ2-1A-250A)</i> - <i>Facilitator: George Brakoh, Newmont Ghana, Boubacar Bocoum, World Bank</i></p> <p><i>Capacity building of local businesses - Enterprise Centers & other initiatives (IMF HQ2-1A-250B)</i> - <i>Facilitator: Alan Johnson, IFC</i></p> <p><i>Inclusion of under-represented groups(women, youth, disabled etc) (IMF HQ2-3B-381)</i> - <i>Facilitator: Carmen Niethammer, IFC and Katherine C. Heller, World Bank</i></p> <p><i>Access to finance for SMEs (IMF HQ2-Hall2)</i> - <i>Facilitator s – Farzin Mirmotahari, IFC Fernando Walter Lolo, World Bank</i></p> <p><i>Using technology to transfer know-how(IMF HQ2-Hall1)</i> - <i>Facilitator: Andrew, Bartley, IFC and Robin Weisman, IFC</i></p> <p><i>Responsible supply chains (Human rights; Greening the supply chain) (IMF HQ2-Hall1)</i> - <i>Facilitator: Aaron Padilla, Chevron</i></p>
4:30 PM	Plenary Feedback
	<i>Moderator: Steve Rochlin, AccountAbility</i>
5:15PM	Closing Remarks
	<i>Dafna Tapiero, IFC</i>
5:30 PM	NETWORKING RECEPTION (IMF HQ2 12TH FLOOR – CITY VIEW LOUNGE)

Thursday, June 30	MEASURING RETURNS ON SUSTAINABILITY INVESTMENTS Venue: IFC Building 2121 Penn Ave. NW – Please use K St. Entrance
8:00 AM	REGISTRATION AND BREAKFAST
9:00 AM	Welcome and Opening Remarks: Auditorium <i>Rachel Kyte, VP Advisory Services, IFC</i> <i>Steve Rochlin, AccountAbility</i>
9:30 AM	Financial Valuation Tool for Sustainability: Unveiling the New Software <i>Moderator: Lance Crist, IFC Oil & Gas</i> <i>Etienne Lamy, Rio Tinto</i> <i>Veronica Nyhan Jones, IFC</i> <i>Vincent Blais, Deloitte</i> <i>Mikael Sundberg, MIGA</i>
10:30 AM	BREAK
11:00 AM	Lessons from Extractives: What It Takes to Financially Value Community Investments <i>Moderator: Imoni Akpofure, IFC Europe</i> <i>Nick Cotts, Newmont Gold</i> <i>Jim Arthur, Oyu Tolgoi Mongolia</i> <i>Andrew Loosley, Statoil, Canada</i>
12:30 PM	LUNCH BUFFET L-101 & 103
1:30 PM	Parallel Action-learning Sessions—participants select one (L level): <ol style="list-style-type: none"> 1. <i>Financial Valuation Tool Plug-n-Play Computer Lab</i> 2. <i>New Community Investment Quality Assessment Tool</i> 3. <i>IFC New Performance Standards in Action</i> 4. <i>Quantifying Stakeholder Analysis to Strengthen Financial Modeling</i> 5. <i>Measuring Reputational Risks & Branding</i> <ol style="list-style-type: none"> 1) <i>Vincent Blais, Deloitte, Arjun Bhalla, IFC, Aaron Padilla, Chevron</i> 2) <i>Monica Gaillard, PAE, Federico Rossi, PAE Isabelle Gagnon, Deloitte, Jelena Lukic, IFC</i> 3) <i>Channa Pelpola, Nyota, Julio Rojas, PLNG, Sofie Michaelsen, IFC, Raymi Beltran, IFC</i> 4) <i>Witold Henisz, Wharton Business School, U. Pennsylvania, Steve Rochlin, AccountAbility</i> 5) <i>Maria Figueroa Kupcu, Brunswick Group, Eusoph Kanyenda, IFC</i>
3:00 PM	BREAK Auditorium
3:30 PM	Industry Trends: Connecting Financial and Social Impacts <i>Moderator: Luc Zandvliet, Triple R Alliance</i> <i>Thando Njoko, AngloGold Ashanti</i> <i>Frank De Costanzo, Kinross</i> <i>Chris Jochnick, Oxfam</i> <i>Thibaut Millet, Ernst & Young</i> <i>Vera Songwe, World Bank</i>
5:00 PM	Wrap Up and Next Steps <i>Monika Weber-Fahr, IFC and Dafna Tapiero, IFC</i>
5:30 PM	CLOSING RECEPTION (IFC Atrium)